

TRADE MISSION TO SINGAPORE

Connecting North East businesses
with opportunities in Singapore.



British
Chambers of
Commerce

British
Chamber of Commerce
SINGAPORE

**WE ARE
NORTH EAST
BUSINESS**



FOREWORD

The North East Chamber of Commerce is one of the region's leading business support organisations, representing businesses of all sizes and sectors across Northumberland, Tyne and Wear, County Durham and Tees Valley.

For more than 200 years, we have worked with businesses to help them connect, grow and have their voices heard. Today, we support more than 1,800 members through our network, events, policy and representation work, international trade services, business support and practical guidance.

As part of a wider network of UK Chambers and overseas Chambers, we provide comprehensive support for business growth and international trade. Our role as a trusted convenor gives businesses access to regional, national and international networks, helping them build relationships, raise their profile and explore new opportunities.

Through our Trade Ready support, we help businesses trade confidently across global markets. This includes expert guidance on export documentation and customs procedures, market insight, training, consultancy, auditing and access to a global network of Chambers.

This Trade Mission to Singapore reflects our commitment to supporting businesses at every stage of their international growth journey, helping ambitious North East companies look beyond the UK, access new commercial opportunities and build meaningful relationships in one of Asia's most dynamic business hubs.



JENNIFER RYCROFT
EXECUTIVE DIRECTOR -
MEMBERSHIP & INTERNATIONAL
TRADE SERVICES





The British Chamber of Commerce Singapore is delighted to welcome the North East Chamber of Commerce and its members on this important UK regional trade mission.

Singapore offers a dynamic, well-organised, and highly connected business environment, and serves as the gateway to ASEAN — a bloc on track to become the world's fourth-largest economy and already growing around 25 percent faster than the global average. That makes Singapore an outstanding place to invest, trade, and build lasting partnerships. We look forward to super connecting the mission's companies across our network and supporting meaningful, long-term growth.

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THE NORTH EAST CHAMBER OF COMMERCE IS DELIGHTED TO PARTNER WITH THE BRITISH CHAMBER OF COMMERCE IN SINGAPORE TO DELIVER AN INTENSIVE TRADE MISSION DESIGNED TO HELP BUSINESSES EXPLORE ONE OF ASIA'S MOST IMPORTANT COMMERCIAL GATEWAYS.

Taking place from **22 November to 28 November 2026**, the mission will give a select group of North East businesses direct access to market insight, senior business networks and tailored commercial introductions.

Singapore is widely recognised as a leading hub for finance, technology, advanced manufacturing, logistics, life sciences and innovation.

With world-class infrastructure, strong legal and regulatory frameworks and access to fast-growing ASEAN markets, it offers a powerful platform for businesses looking to expand across Asia.

This high-impact programme is designed to accelerate market entry and create meaningful commercial outcomes.

It is limited to **8-12 businesses** to ensure each delegate receives focused support, high-quality engagement and a tailored experience.

KEY DATES:

8 July

Market Insight Event webinar with the British Chamber of Commerce Singapore

25 September

Sign-up deadline

22-28 November

Trade Mission to Singapore takes place (including travel)





THE VALUE OF JOINING THE MISSION

Participants will gain practical insight, targeted connections and a stronger understanding of how Singapore could support their international growth ambitions.

The mission will help businesses assess the scale of the opportunity, understand where their products or services may fit, and identify the partnerships, routes to market and next steps needed to move forward with confidence.

It is designed to give delegates clear commercial value, greater visibility and a stronger platform for future growth in Singapore and wider Asian markets.

WHAT DELEGATES CAN EXPECT:

- 🌀 **4–6 tailored B2B meetings** with potential clients, partners and investors, arranged around each business's objectives.
- 🌀 **Market briefings** from BritCham leadership, industry experts and private and public sector specialists.
- 🌀 **Meetings with key agencies**, such as Singapore's Economic Development Board and the Monetary Authority of Singapore.
- 🌀 **Exclusive site visits** showcasing Singapore's business, innovation and enterprise ecosystem.
- 🌀 **Access to networking events** and senior stakeholder introductions through the British Chamber of Commerce in Singapore.
- 🌀 **Complimentary evening meal** for delegates in Singapore, providing an informal opportunity to build relationships and continue conversations from the programme.
- 🌀 **Pre-mission preparation** to help delegates get the most from the programme.
- 🌀 **Daily support** from Chamber staff throughout the mission.
- 🌀 **Post-mission follow-up support**, helping delegates continue conversations with the connections they have made.



WHO SHOULD TAKE PART?

The mission is open to businesses from all sectors and is designed for export-ready and growth-focused companies that are serious about exploring Singapore and the wider Asian market.

It will be particularly relevant for businesses in sectors including:

- Technology and innovation
- Advanced manufacturing
- Professional and financial services
- Sustainability and clean tech
- Logistics and supply chain
- Life sciences
- Other service-led or high-growth industries

COSTS AND NEXT STEPS

The cost to participate is **£4,000 + VAT**, excluding travel, accommodation and expenses.

Dawson & Sanderson will support participating members with hotel and travel arrangements, securing exclusive rates for delegates with no additional booking fees applied.

UNSURE IF SINGAPORE IS THE RIGHT MARKET FOR YOU?

Join our free Market Insight Event on Wednesday 8 July to explore the opportunity.

Businesses interested in joining the mission will be invited to take part in a scoping call with the British Chamber of Commerce in Singapore.

For more information or to register your interest, contact michael.dickinson@necc.co.uk.



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A STRUCTURED JOURNEY FROM INTEREST TO OPPORTUNITY

The Trade Mission to Singapore provides businesses a clear, supported route from initial interest through to market preparation, in-market activity and post-mission follow-up.

- 🌀 Programme launch
- 🌀 Expression of interest
- 🌀 Initial scoping call
- 🌀 Delegate confirmation
- 🌀 Pre-mission preparation
- 🌀 Tailored meeting planning
- 🌀 Market insight and briefings
- 🌀 In-market trade mission
- 🌀 Delegate dinner and networking
- 🌀 Post-mission follow-up support

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“We are delighted to be partnering with the North East Chamber of Commerce and welcoming North East businesses to Singapore for this important trade mission.

“Singapore offers a dynamic and highly connected business environment, with strong opportunities for collaboration across a wide range of sectors. It is not only a great place to invest and trade, but also an exceptional place to work, innovate and build lasting partnerships.

“We look forward to strengthening ties between our business communities and supporting meaningful growth between the North East and Singapore.”



DAVID KELLY
EXECUTIVE DIRECTOR
BRITISH CHAMBER OF COMMERCE SINGAPORE



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TRADE MISSION TO SINGAPORE

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contact michael.dickinson@necc.co.uk.

OUR PARTNERS

